Oracle Linux Partners

Bell Integration are Oracle Linux EMEA Partner of the Year 2018

ORACLE RECOGNISES BELL AS LINUX EMEA PARTNER OF THE YEAR 2018

Bell Integration was awarded Oracle Linux EMEA Partner of the Year 2018 and in October, Bell's Neil Pratt attended the Oracle Partner Awards Dinner in San Francisco, where he was presented with the award by Oracle's Michael Croney, Senior Director, EMEA Sales Linux & Virtualization.

This fantastic achievement for Bell Integration came about after we had worked with Oracle to migrate and manage a global telecommunication company's Linux solution, reducing licensing costs by 57%, while providing unparalleled support and reliability.

The Challenge: As with all established businesses the challenge was how to reduce costs, complexity and move away from the primary incumbent operating system without massively impacting the business.

"Typically, Linux distributions require a reboot about once a month to stay up-to-date. The Ksplice product largely negates this need, which is great news, as downtime can potentially cost a company thousands of pounds per minute." - Dave Leyland, Solutions Director, Bell Integration CTO Office.

The Solution: Oracle Linux RHEL Edition is 100% binary compatible, enabling customers' existing application vendors to certify their applications with Oracle. During discovery, Bell mapped which vendors did not currently support Oracle RHEL, and worked with Oracle's ISV team to help them certify their applications at no cost.

Bell's experience in migration and planning enabled a lot of migration activities in hours, minimising cost to change. We designed the new solution to deploy Ksplice, to enable patching without the need to reboot. This ensured the solution delivered operation benefits as well as financial benefits.

Oracle Ksplice. Ksplice allows for live patching and significantly reducing the need to reboot because updates are installed in seconds, without interrupting running applications or the people using those applications. And by ensuring the latest updates are always applied, security is improved, thus minimising vulnerabilities to well-known security problems.

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As Oracle's Linux EMEA Partner of the Year, Bell Integration can help you migrate your existing Linux Licenses to Oracle, as well as provide discovery, consultancy, management and additional support of your Linux distribution.

For further information about using Bell Integration and Ksplice, please visit: Bell Integration's Ksplice web page