



TRANSACT
TRANSFORM
RUN
RECYCLE



Bell Integration
Cloud Access – for businesses of any size

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Overview

Stability, security, scalability, continuity and reducing cost are now more important than ever to small and medium-sized businesses.

Moving to the cloud can help many smaller firms achieve these goals, level the playing field and remain competitive. There are many reasons why your company should invest in a cloud infrastructure, these can include:

BUSINESS AGILITY

Cloud enables access to a portfolio of services that accelerates innovation, decreases time to market, and drives business results. You can automate up and down time and stand up new services rapidly to meet ever changing business demands.

REDUCED RISK

Cloud infrastructure is secure and resilient by default, which means businesses that migrate, reduce their exposure to security threats, single points of failure and other IT vulnerabilities.

REDUCED TECHNICAL DEBT

By its very nature, Cloud can help reduce technical debt if managed correctly. The right partner can help you on that journey by advising you on how to manage your applications and infrastructure so as to take advantage of the latest innovations, without impacting your business.

COST EFFICIENCY

Cloud provides the ability to purchase what you need and when you need it, unlike a standard on- premise data centre. Therefore you only pay for the resources you use. Cost-effective resilience is built in and the cost of running on-premise infrastructure is removed.

PRODUCTIVITY IMPROVEMENTS

Whether it is through improved remote access from anywhere, providing more horsepower to applications through automated scaling, or the reduction in lost productivity resulting from downtime, delivering services from the cloud improves productivity.

OPERATING EFFICIENCY

Cloud Access Operations includes AI and Automation to drive greater efficiency and cost reduction within your estate. These services utilise proactive monitoring to identify issues and implement fixes with reduced reliance on human intervention.

Still, many firms are apprehensive to make the jump. They're hesitant to give up control and fear the cloud will expose them to greater security risks and spiralling costs.

With such a wide variety of cloud service providers with extensive services' offerings, migrating to, and managing your cloud solution, can be a challenge,. Choosing a partner who is aligned with your businesses goals and has the expertise to deliver on all of the benefits is paramount.

About Cloud Access

Bell's Cloud Access Service accelerates the adoption of Public Cloud and enables organisations to quickly and easily realise the benefits of digital transformation, with no disruption to business.

We have helped many companies, of every size, cost-effectively move to the cloud, or to optimise, manage and reduce the cost of their existing solution.

Cloud Access provides

Public Cloud Connectivity

- VPN, VPLS and Remote Access
- Public Cloud Security

Managed Hosting & Cloud

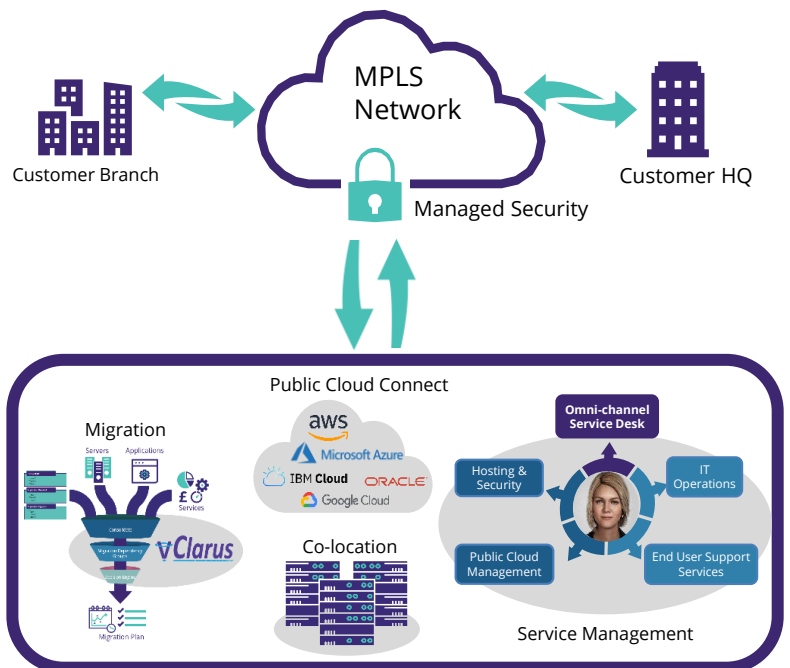
- Public Cloud Hosting
- Hosted Firewalls

Migration Service

- Design, Build, Migrate
- Optimise

Cloud Operation

- Proactive Monitoring and maintenance
- Management and future optimisation
- Security
- Analytics
- Centralised Billing
- AI Enhanced Support Services
- Innovation and automation



Cloud Access - accelerate your adoption of the Public Cloud

Our 5 step approach allows you move to the cloud without risk or business disruption.



Assess Your Needs

Our Assess Service is designed to help you understand how the adoption of the Cloud will support your businesses objectives.



Discovery Of Your Environment

Our Cloud Access Discovery Service provides business, technical and cost analysis of your environment to enable the right cloud platforms and products to be targeted.



Design & Build Your Solution

Cloud Access accelerates your journey to cloud with pre-templated solutions, which are then tailored and optimised to your organisations needs.



Transition & Migration

Bell's unique vClarus workload migration methodology ensures optimisation of workloads through the transition, delivering a cost-effective and low risk migration of all your applications, data and services.



Operate and Optimise

We provide support and management of your cloud platform, ensuring it is cost-effective, reliable and secure. Our AI Managed Services deliver automation and cost savings to Service Desk and IT Operations, together with IPSoft.

CLOUD ACCESS

For Businesses of Any Size

Our **Cloud Access** offering provides a one-stop shop to help you maximise the benefits and to move to the right public cloud solution, on time and within budget.

Why choose Cloud Access:

- Reduces costs, often up to 30%.
- Provides flexible, remote user access to improve collaboration and productivity.
- Scalability and flexibility to meet changing business demands.
- Reduces Time To Market
- Improves up-time and reliability.
- Proactive management, helping to drive innovation and efficiencies.
- Improves security and reduces the risk of data loss.
- Access to a centralised billing and management platform.

Cloud Access - Assess

The Assess Service is designed to help customers understand how the adoption of Cloud will support their objectives;

1

Starting with the cloud strategy workshop, Bell's consultants will quickly help you understand how your business strategy and requirements align to cloud and develop a plan to maximise the returns and benefits.

2

Based on a high level understanding of your environment, we can work out the most cost-effective target environments.

3

We will provide you with our recommendations on cloud strategy, target platforms and approach to transformation.



Cloud Access - Discovery

Bell's Cloud Access Discovery Service provides business, technical and cost analysis of your environment to enable the right cloud platforms and products to be targeted.

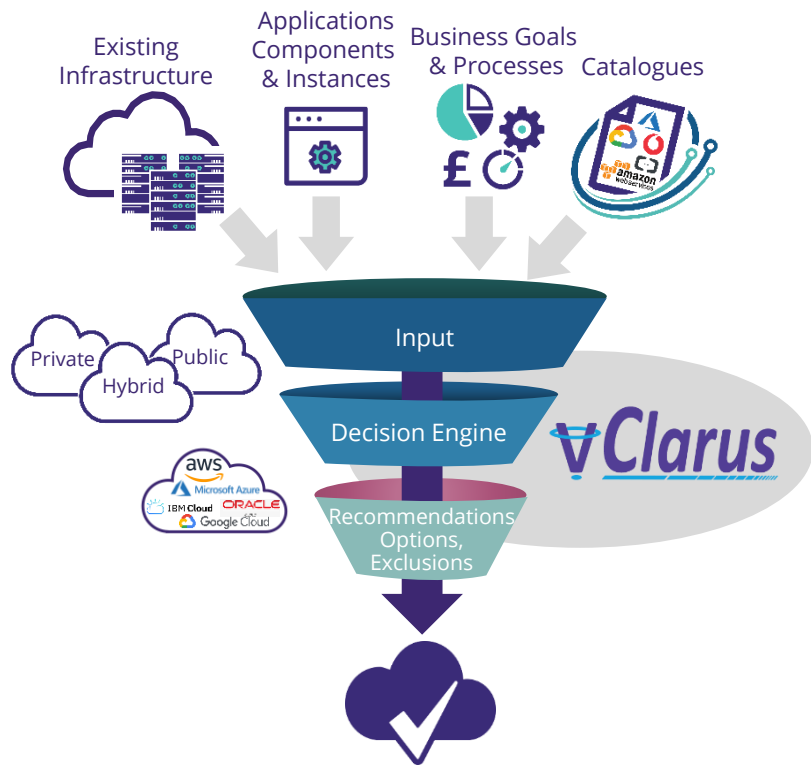
It is critical to gather good insight to ensure the right cloud provider and products are chosen. Through understanding the existing applications and infrastructure, we can ensure that the transition to the new solution is seamless.

Business Insight: Understanding the objectives of the business.

Technology Analysis: Tools based discovery of your infrastructure to understand your workloads and technical requirements.

Cost Analysis: Selecting the most efficient cloud providers, products and models to meet your company requirements.

Cloud Roadmap: We will advise on which Cloud is best for you and your business.



Cloud Access – Design and Build

Cloud Access accelerates your journey to cloud with pre-templated solutions, which are then tailored and optimised to your organisation’s requirements.

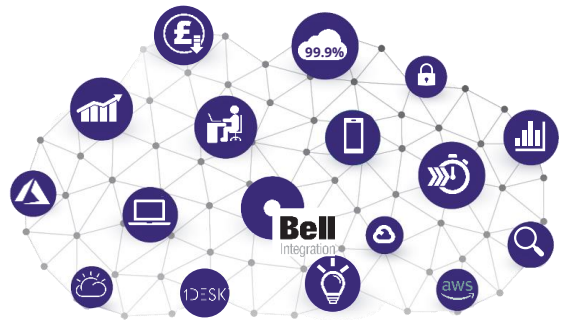
While there is no one-size-fits-all, our Bell Cloud Blueprint enables us to rapidly build your solution. The design is then customised, building on the detailed insight gained during the assess and discovery phases, whilst adhering to the cloud strategy defined in the previous workshops.

Design

- Creation of Solution Design
- Creation of Migration Design

Build

- Creation of Landing Zone
- Delivery of Connectivity and Security
- Delivery of Management tools



**Design, Migrate, Manage and Optimise
Your Cloud Solution**

Cloud Access – Transition and Migration

Bell's vClarus migration methodology ensures that we help you execute a seamless migration and modernisation to your Cloud solution that is secure, cost-effective, and agile.

Migration Planning

- Creation of Detailed Migration Plan

Migration Execution

- Deployment of Templated O/S
- Migrate Services

Service Transition

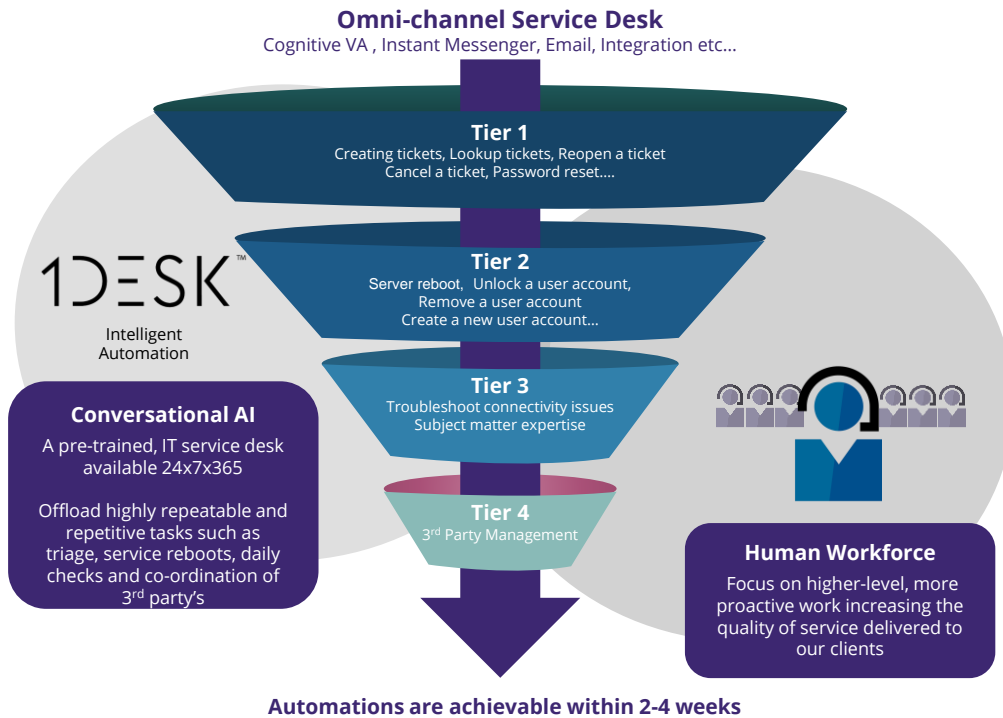
- Develop Standard Operating Procedures
- Configuration Support & Management Tools
- Transition to Operations



Cloud Access – Operate

Having the right expertise on hand to optimise, manage and support your cloud solution is essential to ensure it is cost-effective, reliable and secure.

Providing 24/7 support, our Managed Services deliver Service Desk and IT Operations with IPSoft Automation and AI, backed up by a highly skilled human workforce.



24/7 Support and AI Innovation

Our fully ITIL-aligned models are therefore able to deliver robust and highly scalable operations, no matter how big the challenge.

We can deliver both end to end, as well as point solutions based on our customers' requirements.

Cloud Access- Operate

Gain the visibility you need to consolidate, monitor and manage your cloud infrastructure services, with greater efficiency with real-time dashboards and analytics.

Multi-Cloud Support - Bell Integration with StreamOne enables access to a full range of cloud providers for efficient purchasing, monitoring and provisioning of services through a single cloud platform.

Cloud Management - Bell can provide customers with a self-service dashboard and access to automated provisioning, governance and management of multiple cloud providers. Performance and cost saving recommendations can be made from both our consultants and through the platform, via the analytics and reporting function.

Centralised Billing - StreamOne centralises your cloud provider accounts into a single consolidated billing platform. This reduces cloud sprawl and enables you to take advantage of compute and storage volume tiers.

Fast Implementation - The StreamOne platform can normally be implemented in under an hour, with no upfront cost or additional infrastructure spend required.

The Advantages of StreamOne



Centralises accounts into a consolidated billing platform



Accurately maps charge-back departmental spend



Streamline Management & Reduce Costs



Fast to deploy with no upfront costs

Cloud Access - Operate

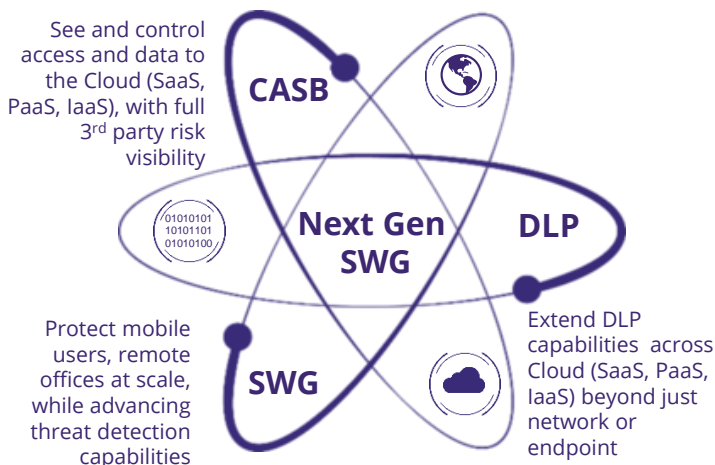
We can provide additional Security for your cloud solution with Netskope, providing unrivalled visibility and real-time data threat protection when accessing cloud services, websites, and private apps from anywhere, on any device.

Netskope enables enterprises to extend their data security and threat protection policies to users and data, wherever they may be.

This includes managed and unmanaged cloud apps, public cloud environments, websites, and an enterprise's private apps hosted either in their data centres or in public cloud.

Taking a new approach to securing cloud services and web traffic, the Netskope platform enables you to apply policy controls to thousands of cloud services and web traffic via their Next Gen Secure Web Gateway.

Netskope Provides Converged In-Line Security Architecture



Traditional secure web gateways are limited:

- Appliance-based approach with limitations of scale, focusing on legacy URL filtering
- Lack of visibility into online SaaS requests and shadow IT apps
- Limited policies beyond "allow / deny"
- Lack integrations to adjacent security tools

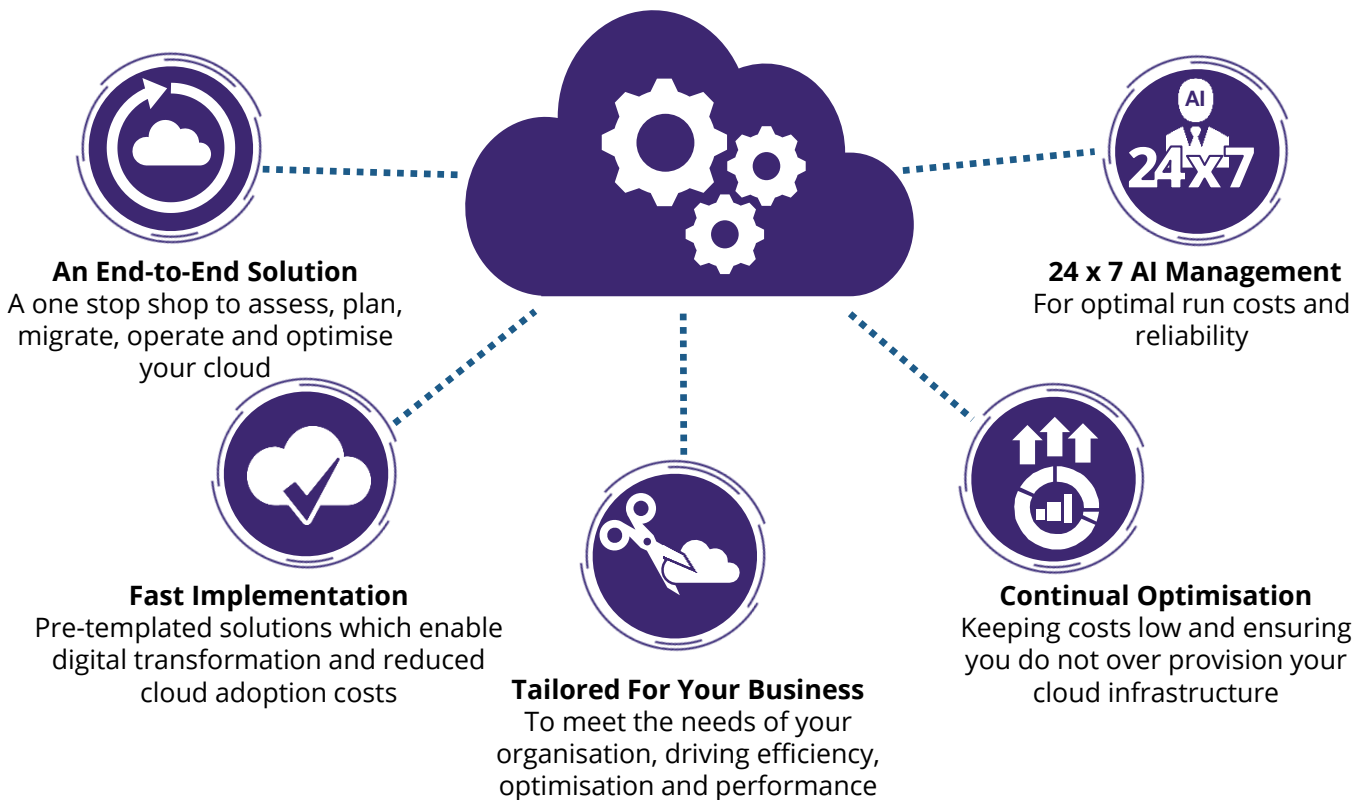
Netskope's approach:

- 100% cloud-based, including SSL Decryption
- Online visibility and security controls for all web traffic and cloud services
- Advanced, granular DLP controls
- Ability to integrate with SIEM, EDR, and EUBA tools

Cloud Access Summary

No matter the size or scale of your organisation **Bell Integration** can be your partner to digital transform your business. Use our services to reduce costs and deliver the stability, security, scalability and reliability of the cloud.

Cloud Access



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