Bell Integration

CLOUD
MODERN WORKPLACE
DIGITAL INNOVATION

Resourcing as a Service

On-demand IT resources with no long term contracts

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Tap into specialist IT talent fast. So you can press ahead with new technology deployments, stay on top of day-to-day IT operations, and **handle staff resource or knowledge gaps** with the minimum of friction or delay.

Dedicated to helping every type of business accelerate digital transformation and successfully undertake the IT support activities that are key to maintaining security and business services across the enterprise, Bell's Resource as a Service gives you rapid access to certified and knowledgeable specialists and technical personnel – the moment you need them.

With Bell Integration you can:

- **Rapidly onboard onsite and offsite personnel,** flexing resources in line with business needs
- **Manage peaks and troughs** in demand without compromising service levels
- **Handle change management** programmes and projects for a predictive fixed price
- **Respond fast to changing regulatory requirements** with zero disruption or loss of focus on other strategic tasks
- **Utilise offshoring resources** to reduce your IT support costs by around 30%

Taking care of everything from onboarding technical specialists who represent a best-cultural fit for your organisation, to maintaining their skills profile in line with your evolving needs.

Our fully managed service eliminates the time-consuming and costly processes associated with recruitment or resourcing via an agency.

Our Resource as a Services gives you ultimate flexibility, so you can:

- **Jump-start new projects and respond at speed -** to new business demands, orchestrating IT transformation on your terms
- **Handle complex short-term requirements –** access the specialist know-how and resources you need to get up and running with a new technology
- **Augment or flex your existing staff –** in line with changing skills/manpower needs
- **Handle routine activities –** releasing internal teams to focus on where they are needed most
- **Support ongoing, dynamic and changing needs –** utilising a smarter way to keep pace with shifting market demands
- **Initiate global support –** deliver people and know-how where it's needed

As a leading IT consulting and systems integrator, we have an impressive track record when it comes to **empowering organisations to achieve technology outcomes** – and business objectives – faster.

Why work with Bell Integration?

Designed with flexibility in mind, our Resource as a Service gives you a choice of service delivery models and options. Plus, you can opt for engagement timelines that won't hold you down – from six months to a year or more:

Resource Augumentation - Certified and security cleared IT professionals – engineers, architects, admins, project directors and programme managers – who work on-site under your direction on a time and materials (T&M basis).

Managed Resource Service - We provide a fully scoped and resourced service with options to include team leadership and cover. All personnel work under your direction on a T&M or fixed-fee basis.

Outcome Based Project Services - We take full responsibility for the delivery of a project programme or package of work within a fixed price commercial model. Giving you maximum predictability of both cost and outcomes.

Portfolio Delivery Model - We take care of delivering a defined Change Capability within your IT organisation, working either in a fully outsourced capacity or in conjunction with your internal teams or a third party partnership organisation.

With Bell you can opt to stay in control of delivery and outcomes or let us take full responsibility for delivery and resource management. Our people can work onsite, off-site, and anywhere in between and are experienced in a range of specialisations – everything from automation to the cloud, network security, data and analytics, as well as end-user and IT Service Management.

Bell Integration RaaS Vs A Typical Recruitment Agency

Service	Bell's RaaS	Typical Agency
Dedicated Account Manager	✓	✓
Dedicated Service Delivery Manager (SDM)	✓	–
Pre-screening (Technical and cultural fit)	✓	–
Flexible Commercial Models	✓	✗
Managed Onboarding and Site Packs	✓	✗
Ongoing Line Management, Development Plans and Reviews	✓	✗
Regular SDM reviews, dashboard, timesheets	✓	✗
Training and Certification aligned to customer roadmap	✓	✗
Proactive Demand Management	✓	✗
Best Practice Development and Peer Reviews	✓	✗

– = Partial or not at all

Plus, you gain the assurance of knowing that all our people are tried and tested in role. That's because all our people are permanent Bell employees who have been background checked, have had their technical skills screened and receive ongoing training and development to continually hone and update their skills and know-how.

Alongside giving you fixed price and T&M options that are transparent, predictable and easy to administrate, you'll gain a dedicated Account Manager and Service Delivery Manager who act as single point of contact for managing every aspect of your requirement and handling SDM reviews.

To ensure you're able to keep a finger on the pulse and monitor how our resources are working, you'll receive reports on everything from resource alignments, SLA and performance monitoring, and financials, to improvement initiatives.

Augment your existing team providing the right amount of skilled resources exactly when and where they are required

Contact us

From offices in London, Portsmouth, Wokingham, Krakow, Hyderabad and Singapore, we work with local and global customers across Europe and Asia-Pacific to streamline every aspect of their IT management strategies to maximise efficiencies and increase their ROI, year on year.

See how Bell Integration can help your business succeed.
Please contact us on marketing@bell-integration.com or visit
www.bell-integration.com

LinkedIn: bell-integration
Twitter: @BellIntegration
YouTube: Bell Integration